## SCHEDULE KMA-2

## EXTERNAL DELIVERY CHARGE

## UNITIL ENERGY SYSTEMS. INC. CALCULATION OF THE EXTERNAL DELIVERY CHARGE Effective May 1, 2008

1. (Over)/under Recovery - Beginning Balance May 2008 $\$ 1,066,921$ Page 3 of 6
2. Estimated Total Costs (May 2008-April 2009) $\$ 13,580,032$ ..... Page 3 of 6
3. Estimated Interest (May 2008-April 2009) ..... $\$ 33.453$
Page 3 of 6
4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3$ ) ..... $\$ 14,680,406$
$\mathrm{L} .1+\mathrm{L} .2+\mathrm{L} .3$
5. Estimated Calendar Month Deliveries in kWh (May 2008 - April 2009) (1) ..... $1.298,409,798$
6. External Delivery Charge ( $\$ / \mathrm{kWh}$ ) (L.5/L.6) ..... $\$ 0.01131$ ..... L. 5 /L. 6
(1) Schedule KMA-2, page 4.

|  |  | (a) <br> Beginning <br> Balance | (b) Total Costs | (c) <br> Total Revenue | (d) <br> Ending <br> Balance <br> Before <br> Interest $(a+b-c)$ | (e) <br> Average Monthly Balance ( $(a+d) / 2)$ | (f) <br> Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) <br> Ending Balance with Interest (d+h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May-06 | Recast | \$25,023 | \$674,676 | \$1,141,396 | (\$441,697) | (\$208,337) | 7.50\% | 31 | $(\$ 1,327)$ | $(\$ 443,024)$ |
| Jun-06 | Recast | $(\$ 443,024)$ | \$994,766 | \$878,821 | $(\$ 327,079)$ | (\$385,051) | 7.50\% | 30 | $(\$ 2,374)$ | $(\$ 329,452)$ |
| Jul-06 | Recast | $(\$ 329,452)$ | \$966,950 | \$1,001,637 | $(\$ 364,140)$ | (\$346,796) | 8.00\% | 31 | $(\$ 2,356)$ | $(\$ 366,496)$ |
| Aug-06 | Recast | $(\$ 366,496)$ | \$1,026,493 | \$914,456 | $(\$ 254,460)$ | $(\$ 310,478)$ | 8.00\% | 31 | $(\$ 2,110)$ | $(\$ 256,569)$ |
| Sep-06 | Recast | $(\$ 256,569)$ | \$736,177 | \$815,292 | (\$335,684) | $(\$ 296,127)$ | 8.00\% | 30 | (\$1,947) | $(\$ 337,631)$ |
| Oct-06 | Recast | (\$337,631) | \$759,255 | \$752,405 | (\$330,781) | $(\$ 334,206)$ | 8.25\% | 31 | $(\$ 2,342)$ | $(\$ 333,123)$ |
| Nov-06 | Recast | $(\$ 333,123)$ | \$670,855 | \$757,270 | $(\$ 419,538)$ | $(\$ 376,330)$ | 8.25\% | 30 | $(\$ 2,552)$ | $(\$ 422,090)$ |
| Dec-06 | Recast | $(\$ 422,090)$ | \$730,890 | \$807,347 | $(\$ 498,546)$ | (\$460,318) | 8.25\% | 31 | $(\$ 3,225)$ | (\$501,772) |
| Jan-07 | Recast | (\$501,772) | \$480,536 | \$866,762 | $(\$ 887,998)$ | (\$694,885) | 8.25\% | 31 | $(\$ 4,869)$ | $(\$ 892,867)$ |
| Feb-07 | Recast | (\$892,867) | \$608,011 | \$823,018 | (\$1,107,874) | $(\$ 1,000,370)$ | 8.25\% | 28 | $(\$ 6,331)$ | (\$1,114,205) |
| Mar-07 | Recast | (\$1,114,205) | \$578,587 | \$834,677 | (\$1,370,295) | $(\$ 1,242,250)$ | 8.25\% | 31 | $(\$ 8,704)$ | (\$1,378,999) |
| Apr-07 | Recast | (\$1,378,999) | \$686,342 | \$724,921 | (\$1,417,578) | (\$1,398,289) | 8.25\% | 30 | (\$9,482) | (\$1,427,060) |
| Total May-06 to |  |  | \$8,913,538 | \$10,318,003 |  |  |  |  | $(\$ 47,618)$ |  |
|  |  | (a) | (b) | (c) | (d) Ending | (e) | (f) | (g) | (h) | (i) |
|  |  | Beginning Balance | Total Costs | Total Revenue | Balance Before Interest $(a+b-c)$ | Average Monthly Balance $((a+d) / 2)$ | Interest Rate | Number of Days / Month | Computed Interest | Ending Balance with Interest $(d+h)$ |
| May-07 | Recast | (\$1,427,060) | \$773,762 | \$684,156 | (\$1,337,454) | $(\$ 1,382,257)$ | 8.25\% | 31 | $(\$ 9,685)$ | (\$1,347, 139) |
| Jun-07 | Recast | (\$1,347, 139) | \$972,967 | \$767,954 | $(\$ 1,142,126)$ | $(\$ 1,244,632)$ | 8.25\% | 30 | $(\$ 8,440)$ | (\$1,150,565) |
| Jul-07 | Recast | (\$1,150,565) | \$1,054,275 | \$782,494 | $(\$ 878,784)$ | (\$1,014,675) | 8.25\% | 31 | $(\$ 7,110)$ | $(\$ 885,894)$ |
| Jan-07 | Recast | $(\$ 885,894)$ | \$1,292,638 | \$818,946 | $(\$ 412,201)$ | $(\$ 649,048)$ | 8.25\% | 31 | $(\$ 4,548)$ | $(\$ 416,749)$ |
| Sep-07 | Recast | $(\$ 416,749)$ | \$767,923 | \$749,491 | $(\$ 398,317)$ | $(\$ 407,533)$ | 8.25\% | 30 | $(\$ 2,763)$ | $(\$ 401,080)$ |
| Oct-07 | Recast | (\$401,080) | \$832,989 | \$589,473 | $(\$ 157,564)$ | $(\$ 279,322)$ | 8.25\% | 31 | $(\$ 1,957)$ | (\$159,521) |
| Nov-07 | Recast | \$50,679 (1) | \$865,498 | \$832,399 | \$83,778 | \$67,229 | 8.25\% | 30 | \$456 | \$84,234 |
| Dec-07 | Recast | \$84,234 | \$829,675 | \$842,891 | \$71,018 | \$77,626 | 8.25\% | 31 | \$544 | \$71,562 |
| Jan-08 | Actual | \$71,562 | \$952,092 | \$737,950 | \$285,704 | \$178,633 | 7.50\% | 31 | \$1,135 | \$286,838 |
| Feb-08 | Estimate | \$286,838 | \$1,003,731 | \$687,218 | \$603,351 | \$445,095 | 7.50\% | 29 | \$2,645 | \$605,996 |
| Mar-08 | Estimate | \$605,996 | \$963,769 | \$759,572 | \$810,193 | \$708,094 | 7.50\% | 31 | \$4,498 | \$814,691 |
| Apr-08 | Estimate | \$814,691 | \$882,251 | \$634,637 | \$1,062,305 | \$938,498 | 6.00\% | 30 | \$4,616 | \$1,066,921 |
| Total May-07 to Apr-08 |  |  | \$11,191,571 | \$8,887,181 |  |  |  |  | $(\$ 20,610)$ |  |

(1) Includes October 2007 Rate Case Surcharge balance of $\$ 210,200.14$, as approved by Secretarial Letter dated October 22, 2007 in DE 05-178.

|  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) <br> Total <br> Revenue | (d) <br> Ending <br> Balance Before Interest $(a+b-c)$ | (e) <br> Average <br> Monthly <br> Balance $((a+d) / 2)$ |  | (g) <br> Number of Days/ Month | (h) <br> Computed Interest | (i) <br> Ending Balance with Interest $(d+h)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May-08 | Estimate | \$1,066,921 | \$910,857 | \$1,172,013 | \$805,764 | \$936,343 | 6.00\% | 31 | \$4,758 | \$810,523 |
| Jun-08 | Estimate | \$810,523 | \$1,276,913 | \$1,175,731 | \$911,705 | \$861,114 | 6.00\% | 30 | \$4,235 | \$915,940 |
| Jul-08 | Estimate | \$915,940 | \$1,294,242 | \$1,372,681 | \$837,501 | \$876,720 | 6.00\% | 31 | \$4,455 | \$841,957 |
| Aug-08 | Estimate | \$841,957 | \$1,374,629 | \$1,473,259 | \$743,327 | \$792,642 | 6.00\% | 31 | \$4,028 | \$747,355 |
| Sep-08 | Estimate | \$747,355 | \$1,153,669 | \$1,168,689 | \$732,335 | \$739,845 | 6.00\% | 30 | \$3,639 | \$735,973 |
| Oct-08 | Estimate | \$735,973 | \$1,021,849 | \$1,068,479 | \$689,344 | \$712,659 | 6.00\% | 31 | \$3,622 | \$692,966 |
| Nov-08 | Estimate | \$692,966 | \$1,057,846 | \$1,143,680 | \$607,131 | \$650,048 | 6.00\% | 30 | \$3,197 | \$610,328 |
| Dec-08 | Estimate | \$610,328 | \$1,140,089 | \$1,436,191 | \$314,226 | \$462,277 | 6.00\% | 31 | \$2,349 | \$316,575 |
| Jan-09 | Estimate | \$316,575 | \$1,157,866 | \$1,276,587 | \$197,854 | \$257,215 | 6.00\% | 31 | \$1,311 | \$199,165 |
| Feb-09 | Estimate | \$199,165 | \$1,115,351 | \$1,093,408 | \$221,109 | \$210,137 | 6.00\% | 28 | \$967 | \$222,076 |
| Mar-09 | Estimate | \$222,076 | \$1,089,810 | \$1,245,010 | \$66,876 | \$144,476 | 6.00\% | 31 | \$736 | \$67,612 |
| Apr-09 | Estimate | \$67,612 | \$986,912 | \$1,059,288 | $(\$ 4,764)$ | \$31,424 | 6.00\% | 30 | \$155 | $(\$ 4,609)$ |
| Total May-08 to Apr-09 |  |  | \$13,580,032 | \$14,685,015 |  |  |  |  | \$33,453 |  |


(1) Actual per billing system
(3) Indudes $\$ 111,64850$ of Rate Case Surcharge revege
(4) Includes $\$ 591.64$ of Rate Case Surcharge revenue.

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| May-06 | 90,455,823 | 50,560,981 | 55.90\% |
| Jun-06 | 103,242,985 | 57,729,316 | 55.92\% |
| Jul-06 | 119,291,500 | 64,271,770 | 53.88\% |
| Aug-06 | 123,913,756 | 55,225,198 | 44.57\% |
| Sep-06 | 107,108,005 | 50,540,659 | 47.19\% |
| Oct-06 | 95,415,232 | 49,647,092 | 52.03\% |
| Nov-06 | 92,601,051 | 52,179,270 | 56.35\% |
| Dec-06 | 97,219,440 | 56,405,110 | 58.02\% |
| Jan-07 | 108,704,135 | 56,589,582 | 52.06\% |
| Feb-07 | 109,762,519 | 50,202,237 | 45.74\% |
| Mar-07 | 102,010,503 | 53,118,371 | 52.07\% |
| Apr-07 | 98,935,947 | 45,882,934 | 46.38\% |
| May-07 | 91,746,598 | 52,110,951 | 56.80\% |
| Jun-07 | 104,438,944 | 57,880,557 | 55.42\% |
| Jul-07 | 109,984,303 | 60,194,033 | 54.73\% |
| Aug-07 | 115,589,635 | 62,119,108 | 53.74\% |
| Sep-07 | 113,432,951 | 56,236,674 | 49.58\% |
| Oct-07 | 93,806,453 | 47,037,607 | 50.14\% |
| Nov-07 | 100,423,938 | 50,029,507 | 49.82\% |
| Dec-07 | 103,966,486 | 66,924,952 | 64.37\% |
| Jan-08 | 109,961,068 | 62,857,108 | 57.16\% |

## Jnitil Energy Systems, Inc

 Reconciliation of Rate Case Surcharge|  | $\begin{gathered} \text { NOVEMBER } \\ 2006 \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{gathered} \text { DECEMBER } \\ 2006 \\ \text { Actual } \end{gathered}$ | JANUARY 2007 Actual | $\begin{gathered} \text { FEBRUARY } \\ 2007 \\ \text { Actual } \end{gathered}$ | $\begin{aligned} & \text { MARCH } \\ & 2007 \\ & \text { Actual } \end{aligned}$ | APRIL <br> 2007 <br> Actual | $\begin{gathered} \text { MAY } \\ 2007 \\ \text { Actual } \end{gathered}$ | $\begin{gathered} \text { JUNE } \\ 2007 \\ \text { Actual } \end{gathered}$ | $\begin{gathered} \text { JULY } \\ 2007 \\ \text { Actual } \end{gathered}$ | $\begin{gathered} \text { AUGUST } \\ 2007 \\ \text { Actual } \end{gathered}$ | SEPTEMBER 2007 Actual | $\begin{aligned} & \text { OCTOBER } \\ & 2007 \\ & \text { Actual } \\ & \hline \end{aligned}$ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Rate Case Costs to be Recovered - Beginning | \$2,403,992 (1) | \$2,311,424 | \$2,130,290 | \$2,286,042 (3) | \$2,061,384 | \$1,833,894 | \$1,612,786 | \$1,408,182 | \$1,175,104 | \$929,586 | \$671,678 | \$418,583 |  |
| 2. Revenues | \$92,568 (2) | \$181,134 | \$202,495 | \$224,658 (2) | \$227,490 | \$221,108 | \$204,604 | \$233,078 | \$245,518 | \$257,908 | \$253,095 | \$209,298 | \$2,552,954 |
| 3. Rate Case Costs to be Recovered (L. $1-L .3$ ) | \$2,311,424 | \$2,130,290 | \$1,927,795 | \$2,061,384 | \$1,833,894 | \$1.612.786 | \$1,408,182 | \$1,175,104 | \$929,586 | \$671,678 | \$418,583 | \$209,285 |  |
|  | $\begin{gathered} \text { NOVEMBER } \\ 2007 \\ \text { Actual (5) } \end{gathered}$ | $\begin{gathered} \text { DECEMBER } \\ 2007 \\ \text { Actual (5) } \end{gathered}$ | JANUARY 2008 Actual (5) |  |  |  |  |  |  |  |  |  |  |
| 1. Rate Case Costs to be Recovered - Beginning | \$210,200 (4) | \$99,598 | \$99,703 |  |  |  |  |  |  |  |  |  |  |
| 2. Revenues | \$111,649 | \$592 | (\$0) |  |  |  |  |  |  |  |  |  |  |
| 3. Rate Case Costs to be Recovered (L. 1 - L.3) | \$98,552 | \$99,007 | \$99,703 |  |  |  |  |  |  |  |  |  |  |
| 4. Average Monthly Balance ((L. 1+L. 3) /2) | \$154,376 | \$99,303 | \$99,703 |  |  |  |  |  |  |  |  |  |  |
| 5. Interest Rate | 8.25\% | 8.25\% | 7.50\% |  |  |  |  |  |  |  |  |  |  |
| 8. Number of Days / Month | 30 | 31 | 31 |  |  |  |  |  |  |  |  |  |  |
| 7. Computed Interest | \$1,047 | \$696 | \$633 |  |  |  |  |  |  |  |  |  |  |
| 3. Ending Balance with Interest (L. $3+\mathrm{L} .7$ ) | \$99,598 | \$99,703 | \$100,336 |  |  |  |  |  |  |  |  |  |  |

1) Per tariff Supplement No. 1, Original Page 1, as approved in DE 05-178, Order No. 24,702 on November 22, 2006.
(2) Revenue based on service rendered billing
(3) Includes additional $\$ 358,247$. Per Tariff Supplement No. 1, First Revised Page 1, the estimate of costs to be recovered is $\$ 2,762,239$, as approved in DE 05-178, Order No. 24,726, on January 26, 2007.
 Dctober 22, 2007.
 amountsiare embedded in the revenues and interest amounts in the External Delivery Charge.
